



Why HPE Services

Industry leader

Ranked **#3** of Data Center Sector Engineering and EA Firms in Data Center Giants top engineering firms by BDC Network

Award-winning services delivered in **>200** countries globally by over **15,000** services professionals

A Leader in IDC MarketScape:^{2,3,4} U.S. and European IT Training 2023, Asia 2022



A Leader in IDC MarketScape:¹ Worldwide Datacenter Transformation Consulting and Integration Services for Applications and Infrastructure 2020 Vendor Assessment

ISG Star of Excellence 2022 Award Winner

A Leader in IDC MarketScape:⁵ Worldwide Support Services 2022 Vendor Assessment

Digital, personalized, and customer results



\$1.1 billion has been infused back into customer budgets from upcycling and accelerated migration programs over the last three years.⁶



7500+ courses available via subscription—crossing HPE and industry training libraries, including **70+** industry certifications.

More than **3000** data center design projects completed, ranging from 150 kW to 125 MW.

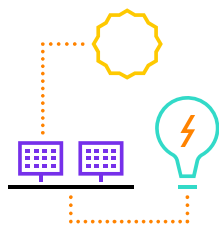
Over **75 million** sq ft of data center space designed for enterprise & service providers in more than **40 countries**.

Delivered over **200** design/build modular data centers.

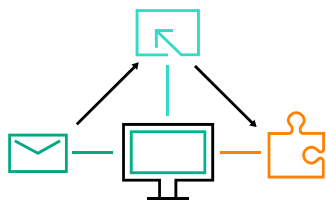


HPE Financial Services has infused **\$500 million** into our customer budgets from upcycling and accelerated migration programs.⁷

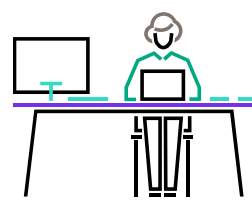
\$10 million in energy costs saved by a single customer as a result of HPE Services.



HPE has delivered over **6,000** Hybrid Cloud consulting and integration projects for **740+** unique customers under distinct individual contracts.

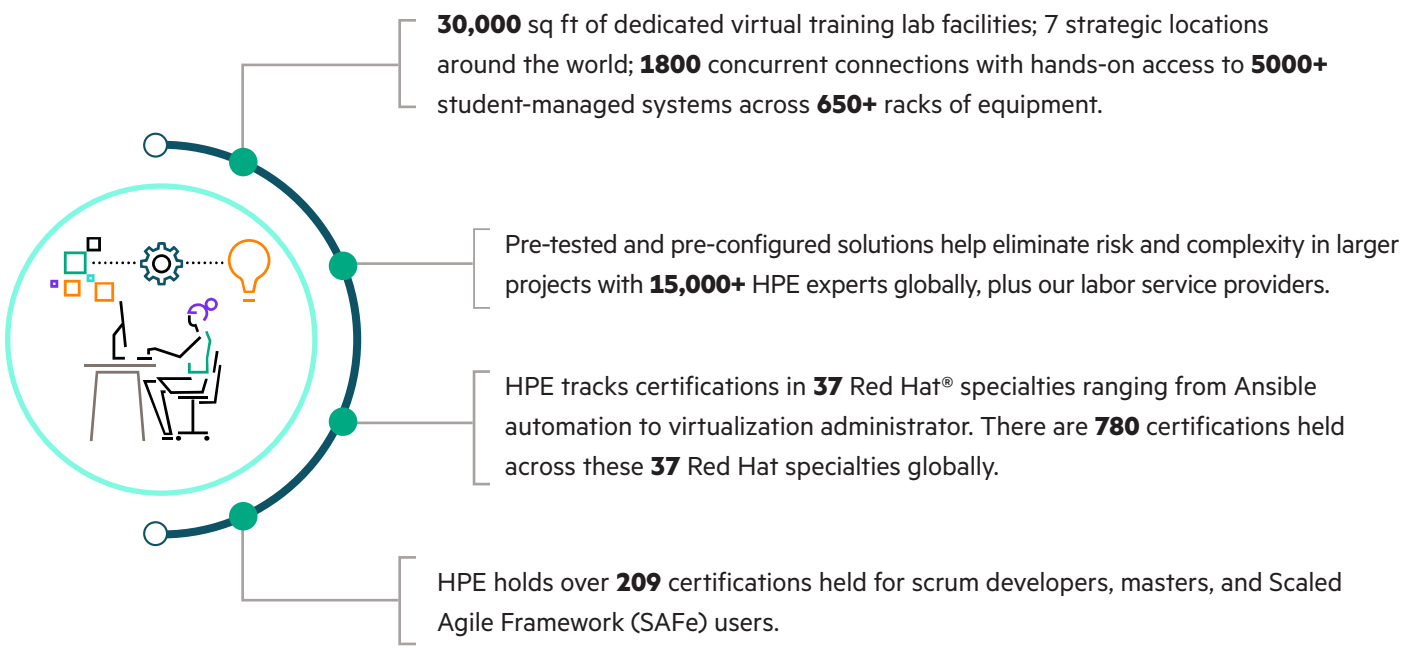


On average, HPE GreenLake Management Services customers report **85%** greater reliability, **41%** less time needed to manage IT, and **35%** improved efficiency.⁸



When surveyed, **84%**⁹ surveyed customers are likely to recommend HPE Complete Care, **73%**¹⁰ reduced the time to resolve IT issues by more than **25%** since deploying HPE Complete Care, and **98%**¹¹ rated HPE Complete Care services access to HPE experts as valuable for supporting their IT in mitigating risks.

Global expertise



Learn more at [HPE.com/services](https://www.hpe.com/services)

¹ IDC MarketScape: U.S. Worldwide Datacenter Transformation Consulting and Integration Services for Applications and Infrastructure 2020 Vendor Assessment", by Chad Huston, Leslie Rosenberg, Jed Scaramella, Ali Zaidi, May 2020, IDC # #US46238920
² IDC MarketScape: U.S. IT Training Services 2023 Vendor Assessment", by Gina Smith, PhD, March 2023, IDC # US49624923
³ IDC MarketScape Europe IT Training Services 2023 Vendor Assessment", by Martin Sundblad, Leonardo Freitas, Feb 2023, IDC #EUR150087022
⁴ IDC MarketScape Asia/Pacific (Excluding Japan) IT Training Services 2022 Vendor Assessment", by Muhammad Aiman Abu Sopian, Pushkaraksh Shanbhag, Cushing Anderson, May 2022, IDC #AP47556621
⁵ IDC MarketScape: U.S. Worldwide Support Services 2022 Vendor Assessment", by Rob Brothers, March 2022, IDC # US48896919
⁶ [HPE.com/us/en/services/financial-services.html](https://www.hpe.com/us/en/services/financial-services.html)
⁷ [HPE.com/psnow/doc/a00102272enw?from=app5section=search&isFutureVersion=true](https://www.hpe.com/psnow/doc/a00102272enw?from=app5section=search&isFutureVersion=true)
⁸ A commissioned study conducted by IDC, The Business Value of HPE GreenLake Management Services, October 2019
⁹ TechValidate customer survey, FC3-9A8-27B, November 2020
¹⁰ TechValidate customer survey, B4F-AC6-9E1, November 2020
¹¹ TechValidate customer survey, 88B-272-5B8, November 2020

Make the right purchase decision. Contact our presales specialists.

