





# Why HPE Services

Ranked **#3** of Data Center Sector Engineering and EA Firms in Data Center Giants top engineering firms by BDC Network

Award-winning services delivered in **>200** countries globally by over **15,000** services professionals

A Leader in IDC MarketScape:<sup>2, 3, 4</sup> U.S. and European IT Training 2023, Asia 2022

#### **Industry leader**



#### A Leader in IDC

MarketScape:<sup>1</sup> Worldwide Datacenter Transformation Consulting and Integration Services for Applications and Infrastructure 2020 Vendor Assessment

ISG Star of Excellence 2022 Award Winner

#### A Leader in IDC MarketScape:<sup>5</sup>

Worldwide Support Services 2022 Vendor Assessment

#### Digital, personalized, and customer results



\$1.1 billion has been infused back into customer budgets from upcycling and accelerated migration programs over the last three years.<sup>6</sup>



**7500+** courses available via subscription—crossing HPE and industry training libraries, including **70+** industry certifications.

More than **3000** data center design projects completed, ranging from 150 kW to 125 MW.

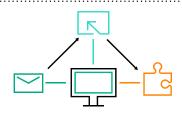
Over **75 million** sq ft of data center space designed for enterprise & service providers in more than **40 countries.** 

Delivered over **200** design/build modular data centers.



HPE Financial Services has infused \$500 million

into our customer budgets from upcycling and accelerated migration programs.<sup>7</sup>



On average, HPE GreenLake Management Services

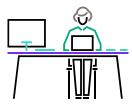
customers report **85%** greater reliability, **41%** less time needed to manage IT, and **35%** improved efficiency.<sup>8</sup>

**\$10 million** in energy costs saved by a single customer as a result of HPE Services.





HPE has delivered over **6,000** Hybrid Cloud consulting and integration projects for **740+** unique customers under distinct individual contracts.



When surveyed, **84%**<sup>9</sup> surveyed customers are likely to recommend HPE Complete Care, **73%**<sup>10</sup> reduced the time to resolve IT issues by more than **25%** since deploying HPE Complete Care, and **98%**<sup>11</sup> rated HPE Complete Care services access to HPE experts as valuable for supporting their IT in mitigating risks.

### **Global expertise**

**30,000** sq ft of dedicated virtual training lab facilities; 7 strategic locations around the world; **1800** concurrent connections with hands-on access to **5000+** student-managed systems across **650+** racks of equipment.

Pre-tested and pre-configured solutions help eliminate risk and complexity in larger projects with **15,000+** HPE experts globally, plus our labor service providers.

HPE tracks certifications in **37** Red Hat<sup>®</sup> specialties ranging from Ansible automation to virtualization administrator. There are **780** certifications held across these **37** Red Hat specialties globally.

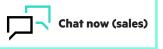
HPE holds over **209** certifications held for scrum developers, masters, and Scaled Agile Framework (SAFe) users.

#### Learn more at

HPE.com/services

- <sup>1</sup> "IDC MarketScape: U.S. Worldwide Datacenter Transformation Consulting and Integration Services for Applications and Infrastructure 2020 Vendor Assessment", by Chad Huston, Leslie Rosenberg, Jed Scaramella, Ali Zaidi, May 2020, IDC # #US46238920
- <sup>2</sup> "IDC MarketScape: U.S. IT Training Services 2023 Vendor Assessment", by Gina Smith, PhD, March 2023, IDC # US49624923
- <sup>3</sup> "IDC MarketScape European IT Training Services 2023 Vendor Assessment", by Martin Sundblad, Leonardo Freitas, Feb 2023, IDC #EUR150087022
- <sup>4</sup> "IDC MarketScape Asia/Pacific (Excluding Japan) IT Training Services 2022 Vendor Assessment", by Muhammad Aiman Abu Sopian, Pushkaraksh Shanbhag, Cushing Anderson, May 2022, IDC #AP47556621
- <sup>5</sup> "IDC MarketScape: U.S. Worldwide Support Services 2022 Vendor Assessment", by Rob Brothers, March 2022, IDC # US48896919
- <sup>6</sup> HPE.com/us/en/services/financial-services.html
- ${\tt HPE.com/psnow/doc/a00102272enw?from=app\&section=search\&isFutureVersion=true}{\tt true} \label{eq:hepsilon}$
- <sup>8</sup> A commissioned study conducted by IDC, The Business Value of HPE GreenLake Management Services, October 2019
- <sup>9</sup> TechValidate customer survey, FC3-9A8-27B, November 2020
- <sup>10</sup> TechValidate customer survey, B4F-AC6-9E1, November 2020
- <sup>11</sup> TechValidate customer survey, 88B-272-5B8, November 2020

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