

# Accelerate business innovation with HPE Networking

# New ways to acquire, deploy, and manage networks

Data drives digital transformation. Here the network plays a pivotal role, capturing, securing, and delivering data to empower hybrid work, new revenue models, and engaging user experiences. From edge to cloud, you depend on your network — and the skillsets and budget that support it — to meet innovation goals and drive your business forward.

When caught between rapidly shifting business demands and scarce resources, network as a service (NaaS) can help you move quickly — accelerating procurement, deployment, management, and optimization of technology resources. With NaaS, you can turn up-front capital expenses into predictable monthly payments that span the network's lifetime. At the same time, you can supplement internal resources by incorporating managed services to free staff for more strategic projects.

# NaaS agility drives business innovation

NaaS is often equated with monthly payments coupled with managed services. It's not a formula where one size fits all is applied regardless of your organization's requirements. NaaS is really much more than that.

We know agility is key to business success. NaaS should bring agility to your operational, financial, and adoption models, helping you better meet your current and future business needs. Agile NaaS offers a wide range of greater flexibility and choice in how you acquire, deploy, and manage your network.

Delivered as a service, HPE GreenLake for Aruba provides market-leading performance, reliability, scale, security, and Al-powered automation that fit within your budget and support staffing resources. Since this service is part of the overall HPE GreenLake edge-to-cloud platform, flexible consumption of compute and storage, coupled with managed services, can also be incorporated.



#### Get started with HPE GreenLake for Aruba

Combine hardware, software, and services into a single consumption-based subscription with HPE GreenLake for Aruba. Convert new and existing infrastructure from a CAPEX to an OPEX acquisition model. Quickly deploy wired, wireless, and SD-WAN networks, and then add or remove network infrastructure as your organization's needs change.

Achieve business outcomes faster with the ability to mix and match acquisition, deployment, and operational approaches with a proven, consistent, unified network architecture. With global reach and channel partner network, HPE GreenLake for Aruba can be delivered where and how you need it. You can choose to self-manage or utilize a third-party resource to alleviate burdensome network management tasks.

## Use case: Accelerating innovation for a growing retailer

To expand its business, an e-commerce retailer added brick-and-mortar stores to reach new customers. During project approval, the board set a tight budget and compressed schedule. The existing networking team was overextended, so they turned to Hewlett Packard Enterprise as a trusted partner to help plan, deploy, and manage store networks. With HPE GreenLake for Aruba, the retailer acquired network infrastructure on a monthly subscription and was able to stay within the set operating budget. And the new stores opened right on time.

### Learn more at

HPE.com/ie/en/HPE-GreenLake-for-Aruba.html





